## Juan & Cristina Marziali



27th November 2023

## Members of Georgian Bluffs Council

177964 Grey County Rd 18, Georgian Bluffs, ON N4K 5N5, Canada

Dear Council,

We have been proud full-time residents and tax-paying members of the Georgian Bluffs community for over six years. In 2017, we carefully followed all necessary procedures and obtained all required permits and inspections to build our home here. Throughout the construction process, we made a point to support local businesses, including Beckett Tree Service, Underwood Construction, Prentice Heating and Plumbing, Wood Up Framing, Harold Sutherland Construction, Grey Bruce Insulation, Mike's Masonry, Smith & Hladil Home Building Center, OnTrack Door Systems, Atchison Gibbons Concrete Ltd, Infinity Eavestrough, and Home Depot. We love Georgian Bluffs. Towards the end of the pandemic hit, we made the decision to start renting out our home as an STA to help cover its operating expenses and to share the beauty of our community with travelers. As STA operators, we remain committed to supporting and relying on local businesses.

As members of the workgroup responsible for developing the recommendations for STA regulation, we had important conversations with fellow business members. We learned that during the peak summer season from May to October, the amount of cash flowing through ATM's in Georgian Bluffs increases by 50%. We also recognized the heavy reliance of local businesses on tourists visiting the area and their establishments. Since the only available accommodations for tourists in Georgian Bluffs are STAs, it is clear that they play a vital role in promoting and sustaining our community's economy. We strongly believe that by working together, STA operators and the community can provide the best possible experience for visitors while also enforcing bylaws and minimizing any negative impact on neighbors and the community.

As STA operators, our success depends on providing guests with positive and memorable experiences at a reasonable cost. We understand that there is competition among different regions in our province and across Canada to attract tourists. Any negative experiences can not only harm the reputation of our community but also impact the success of STA operators. That is why we are committed to working collaboratively with the community to showcase Georgian Bluffs in the best possible light.

Sincerely,



Juan Marziali