Date: 2020-08-12

From: Brian Anderson, Operations & IT Coordinator

Subject: Supply and Stockpile of Winter Sand

Report: OPS 2020-35

Recommendation

That the Council of the Township of Georgian Bluffs receive report OPS2020-35 from Brian Anderson, Operations & IT Coordinator, and

That RFT 2020-07 for the supply and stockpiling of winter sand be awarded to R.F. King Holdings Ltd.

Background

In past years the Township of Georgian Bluffs has tendered for the Supply and Stockpile of Screened Sand for Winter Road Maintenance. The contract called for the hauling and mixing of the sand with the salt and to fill the salt storage sheds at the three yards in Keppel, Sarawak and Derby. The Township is responsible for the supply of the salt to be mixed in the stockpiled sand.

Analysis

A tender contract was designed and circulated to the previous contractor, supplied to other contractors in the same business, and posted on Bids & Tenders on our website.

The Township received three submissions from Harold Sutherland Construction Ltd, R.F. King Holdings Ltd., and E.C. King Contracting

The tender was opened publicly on the live stream in the presence of the Director of Operations and Operation & IT Coordinator on July 31, 2020.
R.F. King submitted the lowest bid with pricing of $92,850.00 for the supply of winter sand at the three domes. The price was broken down with material being supplied to the Keppel and Sarawak domes at $12.70/tonne while the Derby dome was quoted at $11.10/tonne. These prices are exactly the same as 2019/2020 season.

The County of Grey utilizes the sand from the Sarawak and Keppel sheds through an agreement with the Township and is billed for the sand that is utilized on County maintained roadways.

The salt is mixed at a rate of 3% for Sarawak and Keppel and 5% for the Derby yard with the sand during the stockpiling in the sheds. The three sheds can hold a total of 7,500 tonnes of winter sand, including the Grey County allotment.

**Financial Impact**

The tender document was created based on completely filling the domes to capacity, this amount will not exceed $92,850.00.

**Strategic Priorities**

**5. Deliver Effective and Cost-Efficient Services**

The Township will strive to be a leader in municipal and customer service excellence. We will continue to offer remarkable service to those we serve. We will promote operational excellence by focusing on fiscal responsibility. The corporation will be fiscally prudent and we will invest in our staff to attract the best employees.

**Conclusion**

R.F. King submitted the lowest tender for the supply of winter sand at $12.70 for Keppel and Sarawak sheds and $11.10/tonne for the Derby shed.

**Supporting Documentation**

Appendix 1 – Harold Sutherland Construction Ltd. Form of Tender
Appendix 2 – R.F. King Holdings Ltd. Form of Tender
Appendix 3 – E.C. King Contracting Form of Tender
Respectfully Submitted:

Brian Anderson
Operations & IT Coordinator

Reviewed by:

Tyler Jahnke
Director of Operations