Date: Wednesday, April 17, 2019

From: Brian Anderson, Operations & IT Coordinator

Subject: 2019 Surface Treatment

Report: No. OPS2019- 40

Recommendation

That the Council of the Township of Georgian Bluffs approve the award of the 2019 surface treatment to Duncor Enterprises Inc. at a price of $2.51/m² for single surface treatment and $5.04/m² for double surface treatment which is to be funded from the 2019 operating budget.

Background

A tender was advertised for approximately 84,000 m² of double surface treatment and 56,000 m² of single surface treatment. Tenders were advertised as per the Township’s procurement policy and mailed directly to the two companies that had bid in previous years.

Analysis

Three tenders were received prior to the closing date and time of April 5, 2019 at 1:00 p.m. The tenders were received from MSO Construction Limited, Duncor Enterprises Inc., and Royal Paving. The tenders were publicly opened in the presence of the Operations & IT Coordinator and the Facilities Coordinator with 3 members of the public in attendance.
The results are summarized in the table below:

<table>
<thead>
<tr>
<th></th>
<th>Single Surface</th>
<th>Double Surface</th>
</tr>
</thead>
<tbody>
<tr>
<td>MSO Construction Limited</td>
<td>$3.05 per m²</td>
<td>$6.20 per m²</td>
</tr>
<tr>
<td>Duncor Enterprises Inc.</td>
<td>$2.51 per m²</td>
<td>$5.04 per m²</td>
</tr>
<tr>
<td>Royal Paving</td>
<td>$6.50 per m²</td>
<td>$8.15 per m²</td>
</tr>
</tbody>
</table>

The tender document included provisions for the successful bidder to have the right to extend their bid pricing for up to two additional years in one year increments provided the same price is maintained.

**Financial Impact**

The 2019 capital budget included $214,750.00 for single and double surface treatment applications.

**Implications**

N/A

**Strategic Priorities**

**3.5 Bridges, Roads and Culverts**

Maintain roads, bridges, and culverts at a high standard to protect the public’s safety and property, and to carefully evaluate the need for new road, bridge, and culvert infrastructure to protect the long term interests of the Township.

**Actions**

d) Identify and implement means by which public safety is increased on municipal roads through improved maintenance, capital projects, technological improvements, etc.
Consultation and Communications

The public tender was advertised on the Township website and mailed directly to companies that had bid in previous years.

Conclusion

Duncor Enterprises Inc. has provided acceptable service in the past and was the low bidder at $2.51/m² for single surface treatment and $5.04/m² for double surface treatment and should be awarded the contract for surface treatment for 2019.

Supporting Documentation

Appendix 1 – MSO Construction Ltd. Forms of Tender
Appendix 2 – Duncor Enterprises Inc. Forms of Tender
Appendix 3 – Royal Paving Forms of Tender

Respectfully Submitted:

__________________________________________________________________________
Brian Anderson
Operations & IT Coordinator

Reviewed by:

__________________________________________________________________________
Rick Winters, C.E.T.
CAO / Director of Operations
5.0 Forms of Tender

These pages must be completed signed and returned by the bidder with your bid.

Failure to do so may result in the disqualification of your Tender.

The Bidder agrees that this Tender is made without any connection, comparison of figures or arrangements with, or knowledge of, any other corporation, firm or person making a Tender for the same work and is in all respects fair and without collusion or fraud.

Company Name: M5O Construction Limited
Signature:
Print Name: Chris Edgar Brad Fulton
Date: April 4, 2019

Form of Tender Declaration

The Contractor has carefully examined the provisions, plans, specifications and conditions attached to this quote for this service contract. The Contractor understands and accepts the said specifications and conditions and, for the prices set forth in this Tender, hereby offers to furnish all labor, parts, materials, tools and repairs to complete the work in strict accordance with the specifications and conditions attached to this Tender.

It is agreed that the quantities may be increase or decrease.

I/We (the Contractor) promise to upon commencing work, to diligently perform the work continuously without undue delay and further promise to complete the work within two days of notice.

By: M5O Construction Limited
Name of firm or individual (hereafter referred to as “the Contractor”)

Address: 175 Bethridge Rd. Etobicoke, Ont. M9W 1N4
Phone: (work) 416-748-3224 Cell: 416-576-8359
Chris Edgar Brad Fulton
Name of Person signing form (print)
Manager
Signature
Forms of Tender

Pricing for Tender (RFT) for Single and Double Surface Treatment

Contract #: RFT - 2019 - 09
Location: Various locations
Closing Date & Time: Friday April 5, 2019 at 1:00 p.m.

LOWEST OR ANY PRICE NOT NECESSARILY ACCEPTED

Unit Pricing shall remain in valid until: December 31, 2019

<table>
<thead>
<tr>
<th>Item Number</th>
<th>Description</th>
<th>Unit Price ($) / M2</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Single Surface Treatment Quarry source Class 1 - 5/16” Stone</td>
<td>$3.05</td>
</tr>
<tr>
<td></td>
<td>as per OPSS Specification Price to include any and all labour to apply single surface treatment to various locations within the Township.</td>
<td></td>
</tr>
</tbody>
</table>

Estimated Quantity: 56,000 m²

HST: $0.40

TOTAL UNIT PRICE: $3.45

Total Unit Price (in writing): Three dollars and forty five cents

Please State Location of Material Sources

Emulsion: McAasphalt Industries

Class 1 - 5/16’ Stone: Cedarwell Excavating

Signed by: [Signature]

(Co) (Printer Name)

Company Name: M5O Construction Limited

Address: 175 Bethridge Rd. Etobicoke Ont. M9W 1W4

Phone Number: 416-743-3224

☑ Material Safety Data Sheets included
Forms of Tender

Pricing continued

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<tr>
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<td>Double Surface Treatment Quarry source Class 1 - 5/8” Stone (Base) and 5/16” (top Course) Stone as per OPSS Specification Price to include any and all labour to apply single surface treatment to various locations within the Township.</td>
<td>6.20</td>
</tr>
</tbody>
</table>

Estimated Quantity 84,000m²  
Final quantities are subject to final budget approval

<table>
<thead>
<tr>
<th>HST</th>
<th>TOTAL UNIT PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>0.81</td>
<td>7.01</td>
</tr>
</tbody>
</table>

Total Unit Price (in writing) seven dollars and one cent

Please State Location of Material Sources

Emulsion McAasphalt Industries

Class 1 - 5/8” Stone Cedarwell Excavating

Signed by Edgar Brad Fulton  
(Signature)  
(Company Seal)  
(Print Name)

Company Name MSO Construction Limited

Address 175 Bethridge Rd, Etobicoke, Ont. M9W 1W4

Phone Number 416-743-3224

[ ] Material Safety Data Sheets included
5.0 Forms of Tender

These pages must be completed signed and returned by the bidder with your bid. Failure to do so may result in the disqualification of your Tender.

The Bidder agrees that this Tender is made without any connection, comparison of figures or arrangements with, or knowledge of, any other corporation, firm or person making a Tender for the same work and is in all respects fair and without collusion or fraud.

Company Name: Duncor Enterprises Inc.

Signature: 

Print Name: Brian Duncan

Date: April 4, 2019

Form of Tender Declaration

The Contractor has carefully examined the provisions, plans, specifications and conditions attached to this quote for this service contract. The Contractor understands and accepts the said specifications and conditions and, for the prices set forth in this Tender, hereby offers to furnish all labor, parts, materials, tools and repairs to complete the work in strict accordance with the specifications and conditions attached to this Tender.

It is agreed that the quantities may be increase or decrease.

I/We (the Contractor) promise to upon commencing work, to diligently perform the work continuously without undue delay and further promise to complete the work within two days of notice.

By: Duncor Enterprises Inc.

Name of firm or individual (hereafter referred to as “the Contractor”)

Address: 101 Big Bay Point Road, Barrie, Ontario L4N 8M5

Phone: (work) 705-730-1999   Cell: 705-794-5995

Brian Duncan

Name of Person signing form (print)

Vice President

Position / Office of person signing for firm
Forms of Tender

Pricing for Tender (RFT) for Single and Double Surface Treatment

Contract #: RFT – 2019 - 09
Location: Various locations
Closing Date & Time: Friday April 5, 2019 at 1:00 p.m.

LOWEST OR ANY PRICE NOT NECESSARILY ACCEPTED

Unit: Pricing shall remain in valid until: December 31, 2019

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<td>Single Surface Treatment Quarry source Class 1 - 5/16”Stone as per OPSS Specification Price to include any and all labour to apply single surface treatment to various locations within the Township.</td>
<td>2.51</td>
</tr>
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Estimated Quantity 56,000 m²

Final quantities are subject to final budget approval

TOTAL UNIT PRICE 2.84

Total Unit Price (in writing) Two Dollars and Eighty-Four Cents

Please State Location of Material Sources

Emulsion Duncor Enterprises Inc. - Oro, Ontario

Class 1 - 5/16” Stone Harold Sutherland - Owen Sound, Ontario

Signed by (Signature) Brian Duncan (Company Seal) (Print Name)

Company Name Duncor Enterprises Inc.

Address 101 Big Bay Point Road Barrie, Ontario L4N 8M5

Phone Number 705-730-1999

Material Safety Data Sheets included
Forms of Tender

Pricing continued

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<td>5.04</td>
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Estimated Quantity 84,000m2

HST 0.66

Final quantities are subject to final budget approval

Total Unit Price 5.70

Total Unit Price (in writing) Five Dollars and Seventy Cents

Please State Location of Material Sources

Emulsion Duncor Enterprises Inc. - Oro, Ontario

Class 1 - 5/8" Stone Harold Sutherland - Owen Sound, Ontario

Signed by Brian Duncan (Signature) (Company Seal) (Print Name)

Company Name Duncor Enterprises Inc.

Address 101 Big Bay Point Road

Barrie, Ontario L4N 8M5

Phone Number 705-730-1999

Material Safety Data Sheets included
5.0 Forms of Tender

These pages must be completed signed and returned by the bidder with your bid.

Failure to do so may result in the disqualification of your Tender.

The Bidder agrees that this Tender is made without any connection, comparison of figures or arrangements with, or knowledge of, any other corporation, firm or person making a Tender for the same work and is in all respects fair and without collusion or fraud.

Company Name: Royel Paving, a division of CRH Canada Group Inc.

Signature: 

Print Name: District Manager

Date: April 15, 2019

Form of Tender Declaraton

The Contractor has carefully examined the provisions, plans, specifications and conditions attached to this quote for this service contract. The Contractor understands and accepts the said specifications and conditions and, for the prices set forth in this Tender, hereby offers to furnish all labor, parts, materials, tools and repairs to complete the work in strict accordance with the specifications and conditions attached to this Tender.

It is agreed that the quantities may be increase or decrease.

I/We (the Contractor) promise to upon commencing work, to diligently perform the work continuously without undue delay and further promise to complete the work within two days of notice.

By: Royel Paving, a division of CRH Canada Group Inc.

Name of firm or individual (hereafter referred to as "the Contractor")

Address: 585 Michigan Drive, Unit 1, Oakville, ON L6L 0G1

Phone: (work) 905-342-2741 Cell: 705-320-6140

Danny Carlos Darryl Prout

Name of Person signing form (print) Signature

District Manager Estimator/Project Coordinator

Position / Office of person signing for firm
Forms of Tender

Pricing for Tender (RFT) for Single and Double Surface Treatment

Contract #: RFT – 2019 - 09
Location: Various locations
Closing Date & Time: Friday April 5, 2019 at 1.00 p.m.

LOWEST OR ANY PRICE NOT NECESSARILY ACCEPTED

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<td>#6.50</td>
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Estimated Quantity 56,000 m²

HST

0.85

Final quantities are subject to final budget approval

TOTAL UNIT PRICE

#7.35

Total Unit Price (in writing)

Please State Location of Material Sources

Emulsion: MacAsphalt Industries

Class 1 - 5/16” Stone: Harold Sutherland Construction

Signed by

Danny Carlos
District Manager

Darryl Prout
Estimator/Project Coordinator

Company Name: Royel Paving, A division of CRH Canada Group Inc.

Address: 585 Michigan Drive, Unit 1
Oakville, ON L6L 0G1

Phone Number: 905-842-2741

☑️ Material Safety Data Sheets included
Forms of Tender

Pricing continued

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<td>$8.15</td>
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Estimated Quantity 84,000m²  HST $1.06

| Total Unit Price | $9.21 |

Final quantities are subject to final budget approval

Please State Location of Material Sources

Emulsion

MacAsphalt Industries

Class 1 - 5/8" Stone

Harold Sutherland Construction

Signed by

Danny Carlos

Darryl Prout

District Manager

Estimator/Project Coordinator

(Signature)

Company Name

Royal Paving, A division of CRH Canada Group Inc.

Address

585 Michigan Drive, Unit 1

Oakville, ON L6L 0G1

Phone Number

905-842-2741

☑️ Material Safety Data Sheets included