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<b>Date</b>	Wednesday, April 17, 2019
<b>From</b>	Brian Anderson, Operations & IT Coordinator
<b>Subject</b>	<b>2019 Surface Treatment</b>
<b>Report</b>	No. OPS2019- 40

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## Recommendation

That the Council of the Township of Georgian Bluffs approve the award of the 2019 surface treatment to Duncor Enterprises Inc. at a price of \$2.51/m<sup>2</sup> for single surface treatment and \$5.04/m<sup>2</sup> for double surface treatment which is to be funded from the 2019 operating budget.

## Background

A tender was advertised for approximately 84,000 m<sup>2</sup> of double surface treatment and 56,000m<sup>2</sup> of single surface treatment. Tenders were advertised as per the Township's procurement policy and mailed directly to the two companies that had bid in previous years.

## Analysis

Three tenders were received prior to the closing date and time of April 5, 2019 at 1:00 p.m. The tenders were received from MSO Construction Limited, Duncor Enterprises Inc., and Royal Paving. The tenders were publicly opened in the presence of the Operations & IT Coordinator and the Facilities Coordinator with 3 members of the public in attendance.

The results are summarized in the table below:

	Single Surface	Double Surface
MSO Construction Limited	\$3.05 per m <sup>2</sup>	\$6.20 per m <sup>2</sup>
Duncor Enterprises Inc.	\$2.51 per m <sup>2</sup>	\$5.04 per m <sup>2</sup>
Royal Paving	\$6.50 per m <sup>2</sup>	\$8.15 per m <sup>2</sup>

The tender document included provisions for the successful bidder to have the right to extend their bid pricing for up to two additional years in one year increments provided the same price is maintained.

### Financial Impact

The 2019 capital budget included \$214,750.00 for single and double surface treatment applications.

### Implications

N/A

### Strategic Priorities

#### 3.5 Bridges, Roads and Culverts

Maintain roads, bridges, and culverts at a high standard to protect the public's safety and property, and to carefully evaluate the need for new road, bridge, and culvert infrastructure to protect the long term interests of the Township.

#### Actions

- d) Identify and implement means by which public safety is increased on municipal roads through improved maintenance, capital projects, technological improvements, etc.

## Consultation and Communications

The public tender was advertised on the Township website and mailed directly to companies that had bid in previous years.

## Conclusion

Duncor Enterprises Inc. has provided acceptable service in the past and was the low bidder at \$2.51/m<sup>2</sup> for single surface treatment and \$5.04/m<sup>2</sup> for double surface treatment and should be awarded the contract for surface treatment for 2019.

## Supporting Documentation

Appendix 1 – MSO Construction Ltd. Forms of Tender  
Appendix 2 – Duncor Enterprises Inc. Forms of Tender  
Appendix 3 – Royal Paving Forms of Tender

Respectfully Submitted:

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Brian Anderson  
Operations & IT Coordinator

Reviewed by:

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Rick Winters, C.E.T.  
CAO / Director of Operations

## 5.0 Forms of Tender

**These pages must be completed signed and returned by the bidder with your bid.**

Failure to do so may result in the disqualification of your Tender.

The Bidder agrees that this Tender is made without any connection, comparison of figures or arrangements with, or knowledge of, any other corporation, firm or person making a Tender for the same work and is in all respects fair and without collusion or fraud.

Company Name: MSO Construction Limited  
Signature: cedgar Brook Fulton  
Print Name: Chris Edgar Brook Fulton  
Date: April 4, 2019

### Form of Tender Declaration

The Contractor has carefully examined the provisions, plans, specifications and conditions attached to this quote for this service contract. The Contractor understands and accepts the said specifications and conditions and, for the prices set forth in this Tender, hereby offers to furnish all labor, parts, materials, tools and repairs to complete the work in strict accordance with the specifications and conditions attached to this Tender.

It is agreed that the quantities may be increase or decrease.

I/We (the Contractor) promise to upon commencing work, to diligently perform the work continuously without undue delay and further promise to complete the work within two days of notice.

By: MSO Construction Limited  
Name of firm or individual (hereafter referred to as "the Contractor")

Address: 175 Bethridge rd. Etobicoke, Ont M9W 1N4

Phone: (work) 416-743-3224 Cell: 416-576-8359  
Chris Edgar Brook Fulton cedgar Brook Fulton  
Name of Person signing form (print) Signature

Manager  
Position / Office of person signing for firm

**Forms of Tender****Pricing for Tender (RFT) for Single and Double Surface Treatment**

Contract #: RFT – 2019 - 09  
 Location: Various locations  
 Closing Date & Time: Friday April 5, 2019 at 1:00 p.m.

**LOWEST OR ANY PRICE NOT NECESSARILY ACCEPTED**

Unit Pricing shall remain in valid until: December 31, 2019

Item Number	Description	Unit Price (\$ / M2)
1	Single Surface Treatment Quarry source Class 1 - 5/16" Stone as per OPSS Specification Price to include any and all labour to apply single surface treatment to various locations within the Township.	\$ 3.05
Estimated Quantity 56,000 m <sup>2</sup>		HST \$0.40
Final quantities are subject to final budget approval		TOTAL UNIT PRICE \$3.45
Total Unit Price (in writing) <u>Three dollars and forty five cents</u>		

**Please State Location of Material Sources**

Emulsion McAsphalt Industries

Class 1 - 5/16" Stone Cedarwell Excavating

Signed by Chris Edgar Brad Fulton (Signature)  
Chris Edgar Brad Fulton (Company Seal)  
Chris Edgar Brad Fulton (Print Name)

Company Name M50 Construction Limited

Address 175 Bethridge Rd. Etobicoke Ont. M9W 1N4

Phone Number 416-743-3224

☒ Material Safety Data Sheets included

## Forms of Tender

## Pricing continued

Item Number	Description	Unit Price (\$ / M2)
	Double Surface Treatment Quarry source Class 1 - 5/8" Stone (Base) and 5/16" (top Course) Stone as per OPSS Specification Price to include any and all labour to apply single surface treatment to various locations within the Township.	\$6.20
Estimated Quantity 84,000m2		HST \$0.81
Final quantities are subject to final budget approval		TOTAL UNIT PRICE \$7.01
Total Unit Price (in writing) seven dollars and one cent		

## Please State Location of Material Sources

Emulsion McAsphalt IndustriesClass 1 - 5/8" Stone Cedarwell Excavating

Signed by Chris Edgar Brad Fulton (Signature)  
Chris Edgar Brad Fulton (Company Seal)  
(Print Name)


Company Name M50 Construction LimitedAddress 175 Bethridge Rd. Etobicoke, Ont. M9W 1N4Phone Number 416-743-3224
☒ Material Safety Data Sheets included

## 5.0 Forms of Tender

**These pages must be completed signed and returned by the bidder with your bid.**

Failure to do so may result in the disqualification of your Tender.

The Bidder agrees that this Tender is made without any connection, comparison of figures or arrangements with, or knowledge of, any other corporation, firm or person making a Tender for the same work and is in all respects fair and without collusion or fraud.

**Company Name:** Duncor Enterprises Inc.  
**Signature:**   
**Print Name:** Brian Duncan  
**Date:** April 4, 2019

### Form of Tender Declaration

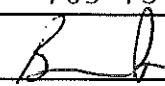
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It is agreed that the quantities may be increase or decrease.

I/We (the Contractor) promise to upon commencing work, to diligently perform the work continuously without undue delay and further promise to complete the work within two days of notice.

By: Duncor Enterprises Inc.  
Name of firm or individual (hereafter referred to as "the Contractor")

Address: 101 Big Bay Point Road, Barrie, Ontario L4N 8M5

Phone: (work) 705-730-1999 Cell: 705-734-5995  
Brian Duncan   
Name of Person signing form (print) Signature  
Vice President  
Position / Office of person signing for firm

**Forms of Tender****Pricing for Tender (RFT) for Single and Double Surface Treatment**

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 Location: Various locations  
 Closing Date & Time: Friday April 5, 2019 at 1:00 p.m.

**LOWEST OR ANY PRICE NOT NECESSARILY ACCEPTED**


Unit Pricing shall remain in valid until: **December 31, 2019**

Item Number	Description	Unit Price (\$ / M2)
1	Single Surface Treatment Quarry source Class 1 - 5/16" Stone as per OPSS Specification Price to include any and all labour to apply single surface treatment to various locations within the Township.	2.51
Estimated Quantity 56,000 m <sup>2</sup>		HST 0.33
Final quantities are subject to final budget approval		TOTAL UNIT PRICE 2.84
Total Unit Price (in writing) Two Dollars and Eighty-Four Cents		

**Please State Location of Material Sources**

Emulsion Duncor Enterprises Inc. - Oro, Ontario

Class 1 - 5/16" Stone Harold Sutherland - Owen Sound, Ontario

Signed by  (Signature)  
 Brian Duncan (Company Seal)  
 (Print Name)

Company Name Duncor Enterprises Inc.

Address 101 Big Bay Point Road

Barrie, Ontario L4N 8M5

Phone Number 705-730-1999

☒ Material Safety Data Sheets included



## Forms of Tender

## Pricing continued

Item Number	Description	Unit Price (\$ / M2)
	Double Surface Treatment Quarry source Class 1 - 5/8" Stone (Base) and 5/16" (top Course) Stone as per OPSS Specification Price to include any and all labour to apply single surface treatment to various locations within the Township.	5.04
Estimated Quantity 84,000m2		HST 0.66
Final quantities are subject to final budget approval		TOTAL UNIT PRICE 5.70
Total Unit Price (in writing) Five Dollars and Seventy Cents		

## Please State Location of Material Sources

Emulsion Duncor Enterprises Inc. - Oro, OntarioClass 1 - 5/8" Stone Harold Sutherland - Owen Sound, Ontario

Signed by

Brian Duncan

(Signature)

(Company Seal)

(Print Name)

Company Name Duncor Enterprises Inc.Address 101 Big Bay Point RoadBarrie, Ontario L4N 8M5Phone Number 705-730-1999

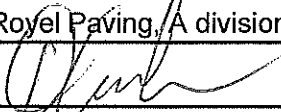
Material Safety Data Sheets included

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The Bidder agrees that this Tender is made without any connection, comparison of figures or arrangements with, or knowledge of, any other corporation, firm or person making a Tender for the same work and is in all respects fair and without collusion or fraud.

**Company Name:** Royal Paving, A division of CRH Canada Group Inc.  
**Signature:**   
**Print Name:** Danny Carlos Darryl Prout  
District Manager Estimator/Project Coordinator  
**Date:** April 5, 2019

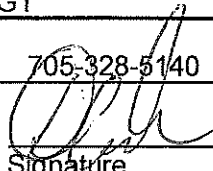
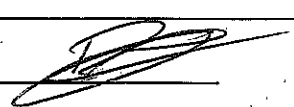
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It is agreed that the quantities may be increase or decrease.

I/We (the Contractor) promise to upon commencing work, to diligently perform the work continuously without undue delay and further promise to complete the work within two days of notice.

By: Royal Paving, A division of CRH Canada Group Inc.  
Name of firm or individual (hereafter referred to as "the Contractor")

Address: 585 Michigan Drive, Unit 1, Oakville, ON L6L 0G1  
Phone: (work) 905-842-2741 Cell: 705-328-5140  
Danny Carlos Darryl Prout  
Name of Person signing form (print)    
District Manager Estimator/Project Coordinator  
Position / Office of person signing for firm

**Forms of Tender****Pricing for Tender (RFT) for Single and Double Surface Treatment**

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1	Single Surface Treatment Quarry source Class 1 - 5/16" Stone as per OPSS Specification Price to include any and all labour to apply single surface treatment to various locations within the Township.	\$ 6.50
Estimated Quantity 56,000 m <sup>2</sup>		HST 0.85
Final quantities are subject to final budget approval		TOTAL UNIT PRICE \$ 7.35
Total Unit Price (in writing)		

**Please State Location of Material Sources**

Emulsion Mac Asphalt Industries

Class 1 - 5/16" Stone Harold Siskeland Construction

Signed by [Signature] (Signature)  
Danny Carlos Darryl Prout (Company Seal)  
District Manager Estimator/Project Coordinator (Print Name)

Company Name Royal Paving, A division of CRH Canada Group Inc.

Address 585 Michigan Drive, Unit 1

Oakville, ON L6L 0G1

Phone Number 905-842-2741



Material Safety Data Sheets included

## Forms of Tender

## Pricing continued

Item Number	Description	Unit Price (\$ / M2)
	Double Surface Treatment Quarry source Class 1 - 5/8" Stone (Base) and 5/16" (top Course) Stone as per OPSS Specification Price to include any and all labour to apply single surface treatment to various locations within the Township.	\$ 8.15
Estimated Quantity 84,000m2	HST	\$ 1.06
Final quantities are subject to final budget approval	TOTAL UNIT PRICE	\$ 9.21
Total Unit Price (in writing)		

## Please State Location of Material Sources

Emulsion MacAsphalt IndustriesClass 1 - 5/8" Stone Harold Sutherland Construction

Signed by  (Signature)  
Danny Carlos (Company Seal)  
Darryl Prout (Print Name)  
District Manager Estimator/Project Coordinator

Company Name Royal Paving, A division of CRH Canada Group Inc.Address 585 Michigan Drive, Unit 1Oakville, ON L6L 0G1Phone Number 905-842-2741

Material Safety Data Sheets included